## Message Text

UNCLASSIFIED

PAGE 01 COPENH 04185 281156Z ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 W

-----064603 291715Z/43

R 281035Z JUN 78

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC 6761

INFO AMEMBASSY BERN

AMEMBASSY BRUSSELS

AMEMBASSY THE HAGUE

AMEMBASSY HELSINKI

AMEMBASSY LONDON

AMEMBASSY OSLO

AMEMBASSY PARIS

AMEMBASSY STOCKHOLM

**UNCLAS COPENHAGEN 4185** 

EO 11652: NA TAGS: BEXP DA

SUBJ: PRODUCT TARGETINO GUIDE

REF: STATE E-2176

1. EMBASSY HAS RECEIVED FROM THE DEPARTMENT THE PRODUCT TARGETING GUIDE ENCLOSED WITH THE REFERENCE AIRORAM. THE PTG IDENTIFIES PRODUCT CATEGORIES WITH THE GREATEST CONCENTRATIONS OF TOP SUBSCRIBERS,

AND ESPECIALLY HEAVY CONCENTRATIONS ARE MARKED WITH AN ASTERISK.

2. IN ORDER FOR US TO MAKE APPROPRIATE USE OF THE PTG, IT WOSLD BE HELPFUL TO KNOW THE DEPARTMENT'S DEFINITION OF "GREATEST CONCENTRATION" AND "ESPECIALLY HEAVY CONCENTRATION". MOST HELPFSL WOULD OF COURSE BE INFORMATION AS TO HOW MANY SUBSCRIBERS THERE ARE IN EACH PRODUCT CATEGORY. UNCLASSIFIED

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 28 jun 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978COPENH04185
Document Source: CORE

**Document Unique ID: 00** 

Drafter: n/a Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:** 

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From: COPENHAGEN Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780613/aaaaakxx.tel

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Litigation History:
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Message ID: 1857e57e-c288-dd11-92da-001cc4696bcc

Office: ACTION COME

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
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Previous Handling Restrictions: n/a

Reference: 78 STĂTE 2176 Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 29 mar 2005 **Review Event:** Review Exemptions: n/a **Review Media Identifier:** Review Release Date: N/A

Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2183773 Secure: OPEN Status: NATIVE

Subject: PRODUCT TARGETINO GUIDE

TAGS: BEXP, DA To: STATE Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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